



HAMILTON COUNTY

Shared Services Summit
by JoAnn Cramer, Purchasing Director, C.P.P.B.

Purchasing routinely performs procurement functions in order to operate efficiently

- **Hamilton County is a large consumer of products and services that can help drive down costs.**
- **Shared services are a common operational approach designed to reduce costs by eliminating repetition of effort.**
- **Purchasing offers the following joint services to other political subdivisions:**
 - **Master Bid Service**
 - **Hamilton County Surplus Asset Program (On-Line Auction)**

Sharing of our competitive bids and quotes

- Participating in large scale procurement processes
 - Office Supplies, Road Salt, Gasoline, Document Shredding, Auto Parts, Vehicles, Tires

Current Users:

Amberley Village	Springfield Township
City of Blue Ash	Village of Evendale
City of Deer Park	Village of Golf Maor
City of Harrison	Village of Greenhills
City of Montgomery	Village of Lockland
Green Township	



Here are a few examples of our Shared Service successes.

Estimated Usage for a few of the following bids:

Office Supply Bid usage:

From January – September 2018

•Office Depot and Staples:

(villages, cities, townships, municipalities) have spent: \$468,154.57



Gasoline Bid usage:

From October –December 2018

Lykins Oil Company- (87 and 89 Octane- \$.0463 over OI

- Amberley Village - \$8,121.65
- City of Montgomery- \$16,581.50
- Green Township- \$23,265.38
- Village of Silverton- \$6,769.68



Road Salt usage:

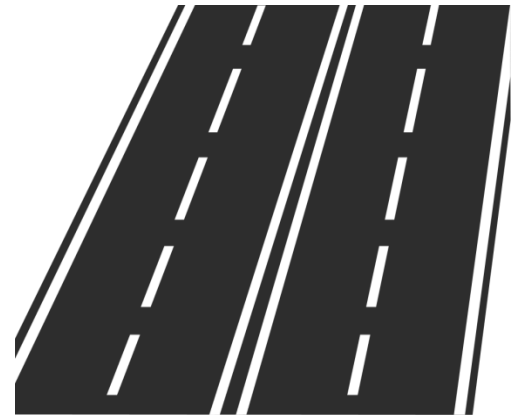
Salt Delivery 2018-2019- \$78.46 price per ton

- Amberley Village- \$78,460 (1,000 tons)
- City of Blue Ash- \$196,150 (2,500 tons)
- City of Harrison- \$39,230 (500 tons)
- City of Montgomery- \$47,076 (600 tons)
- Village of Lockland- \$9,807.50 (125 tons)
- Village of Golf Manor- \$15,692 (200 tons)

2019 County Road Salt Bid

- **Road Salt** bid price for 2019 is \$89.66 per ton.
Awarded Vendor is Cargill Inc.
- The following master bid customers that were listed in the bid and can utilize our price:
 - Amberley Village
 - City of Blue Ash
 - City of Deer Park
 - City of Montgomery
 - Village of Evendale
 - Village of Golf Manor
 - Village of Lockland

And other customers from the Engineer's department



Pricing received for a few of the following bids released in 2019

2019 Tire Bid Results: Best One Tire, Northgate Tire

- ❑ LT225/60/16- \$68.50
- ❑ LT245/75R17- \$125.96
- ❑ P245/55R18- \$117.95
- ❑ P225/60R18- \$72.28

Other tire prices available

2019 Patrol Vehicles Results: Jake Sweeney Chrysler Jeep Dodge Ram

- ❑ \$23,805- Dodge Charger RWD
- ❑ \$26,653- Dodge Charger AWD

2019 Gasoline Price- Lykins Energy Solutions

- ❑ Regular Unleaded 87 Tankwagon- \$0.0303 over OPIS
- ❑ Plus Unleaded 89 Tankwagon- \$0.0253 over OPIS

Other grades and transport truck prices available

Document Shredding- Document Destruction

- ❑ 6 ½ cents per pound

Important Information

- Our goal is to obtain the best pricing to contain costs. We believe that by offering our services to you we will make our communities more cost effective and allow you to focus your time where it is truly needed.

- **What is the cost to you?**

For use of our Master Bid Service the cost is \$500.00 per year.

- **What do you get for \$500.00?**

- Access to any of the Master Bids and any quotes we do for ourselves.
- All information posted on a password protected web site that you will have access to.
- We can process your quotes for you and return the results to you within 4-8 business days.
- And other additional services

Hamilton County Surplus Asset Program



- The Hamilton County Surplus Asset Program is also available to work with you to rid yourself of obsolete equipment, by utilizing our Internet Auction Site.
- Hamilton County sells everything from used computers, network equipment, tractor trailers, office furniture, industrial equipment, semi-trucks, etc. from its Internet Auction Site. The website is <http://www.hamiltoncountyohioauction.com>.
- Everybody saves money!

Surplus Asset Program



- ❑ Hamilton County established its Online Surplus Asset Program in 2003
- ✓ Streamlining the disposal of Surplus allows County residents to view the items for sale and take advantage of price (auction website available 24/7)

❑ **Current Customers:**

- Amberley Village City of Blue Ash
- City of Deer Park City of Sharonville
- City of St. Bernard Deer Park Community City School District
- Green Township Little Miami Joint Fire & Rescue District
- Village of Evendale Three Rivers Local School District
- Village of Fairfax Village of Golf Manor
- Village of Greenhills Village of Indian Hill
- Village of North Bend Village of Silverton
- Village of Woodlawn Village of Lockland
- Wyoming City Schools Miami Township



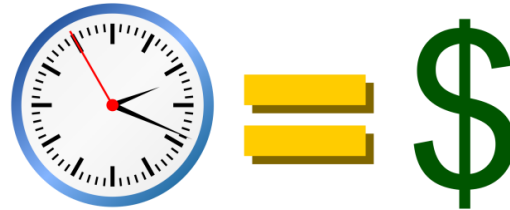
Listed are some examples of recent items that have been sold:

- Two ambulance vehicles-starting price of \$4,000 each and ended up selling for over \$11,000 each (Miami Township)
- Three large acreage zero turn lawn mowers -starting price of \$500 each and ended up selling for over \$3,000 (Village of Indian Hill)
- Two 2011 Ford Crown Victoria Police Interceptors- starting price of \$2,000 each and ending up selling for over \$5,000 (City of Blue Ash)
- Motor Cross Bike with no charger or power cord-starting price of \$25 and ended up selling for \$276 (Green Township)
- Office Furniture and Computer Hardware– starting price and ending price varies
- iPhones and iPads- Starting price ranges around \$50 and will sell for around \$150 depending on condition

Note- items will be priced based on condition and model and could be more or less depending on these factors.

The Surplus Auction Manager can advise on the starting prices.

Additional Information



- ✓ There are no upfront costs to your jurisdiction! Hamilton County will send you a check within 30 days minus 8.0% of the selling amount of the obsolete item.
- ✓ All payments will be received by our office and pickup arrangements are made through you.
- ✓ The Surplus Auction Program Manager will manage the payment and pickup process.

If you need additional information about this service, please contact William Hasty, Hamilton County Surplus Asset Program Manager at 946-4354 or email William.hasty@hamilton-co.org.

Hamilton County Purchasing Department

Questions?



Thank you!

Purchasing Department

The Purchasing Department Consists of the Following Staff:

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